

REQUEST FOR PROPOSAL (RFP)

Issue Date: November 28, 2023

Questions Due: December 12, 2023

Proposals Due: January 11, 2024

470 Application #240005804

Western Boone County Community School Corporation

Ruckus Edge Switches, and Ruckus Wireless Access Points with Cloud Management

Internal Connections and Basic Maintenance of Internal Connections

The purpose of this Request for Proposal (RFP) is to solicit sealed proposals to establish a contract through fair and competitive negotiations for Network Infrastructure upgrades. The goods and services requested in these documents are part of the E-Rate filings for the Western Boone County Community School Corporation for the 2024 funding year. Further information can be found at the USAC Website www.universalservice.org.

The vendor must provide their E-Rate Service Provider Identification Number (SPIN) number on proposal in order to be eligible for consideration.

BACKGROUND

- Western Boone County Community School Corporation will be upgrading wireless equipment and edge switches tentatively to be installed at Western Boone Jr.-Sr. High School, 1205 N. State Road 75, Thorntown, IN 46071.
- Installation and configuration of the new network equipment, including any necessary cabling or electrical work, is to be included in the proposal and must be provided by company certified in such installation. Wireless controller and access point configuration should be completed by vendor. Edge switches to be configured, installed and connected by vendor. Wireless controller and access point configuration should be completed by vendor. Access points will be physically installed by vendor. WBCCSC will provide access to a lift for access point installation in the cafeteria, gymnasiums, etc.
- A question and answer period will be held from November 27, 2023 through December 12, 2023 at 1:00 p.m. EST. Questions should be submitted via email to erate@webo.k12.in.us with FY 2024 C2 in the subject line. Questions and answers will be posted here: <http://www.weboschools.org/information/public-notices/fy23c2erate> Questions/answers that provide additional clarification may be posted to the 470 on the Erate Productivity Center portal as an addendum. It is the sole responsibility of the vendor to review these postings for additional information.
- **Mandatory On-Site Visit:** For a proposal to be considered the vendor **must** arrange and participate in an on-site visit at Western Boone Jr.-Sr. High School to see the existing layout. This visit must be scheduled with a minimum of 24 hours' notice and conducted on or before December 12, 2023, and will be scheduled with erate@webo.k12.in.us.
- Arrangements for a site visit should be submitted via email to erate@webo.k12.in.us. Answers to questions may be shared with other vendors if necessary to provide clarification to the RFP process.
- This project is contingent on a USAC funding commitment and no work is to begin until that decision has been made and approval to begin has been given by the owner.

- A post-installation meeting will also be required for full payment to be issued to ensure all work was completed satisfactorily by the owner.

DUE DATE

Proposals will be received via email at erate@webo.k12.in.us until 2 o'clock (2:00 p.m.) EST Monday, January 11, 2024. The Western Boone County Community School Corporation Board of Education reserves the right to reject any or all proposals.

SPECIFICATIONS

Listed below are part numbers and quantities for proposal. Vendors may submit alternative/equivalent to specified items for equipment/services that fulfill the need and provides the same or greater functionality. In the list below, a separate wireless LAN controller is not needed due to the cloud licensing infrastructure. If a different option is presented where one is required, it must specified and quoted. Western Boone County Community School Corporation reserves the right to adjust quantities prior to purchasing to meet the needs of the Corporation.

All equipment shall be new, factory-sealed equipment currently available from the manufacturer; the District will not accept proposals of used, remanufactured, refurbished, "B stock," returns, open-box, discontinued, "gray market," or equipment in any condition other than new and factory-sealed with all original manufacturer warranties. No proposal can be submitted that includes equipment or components for equipment from companies deemed to provide a national security risk as defined by FCC Order 19-121.

Western Boone Jr./Sr. High School

Function	Part Number	Description	Quantity
AP License	Ruckus CLD-BNDL-RCAW-EDU5	Ruckus Access Point Cloud License including warranty	86 +/-
Access Point	Ruckus 901-R650-US00	Ruckus 650 Access Point	70 +/-
Access Point	Ruckus 901-R750-US00	Ruckus 750 Access Point	6 +/-
Access Point	Ruckus 901-R850-US00	Ruckus 850 Access Point	10 +/-
Switch	Ruckus ICX7550-48ZP-E2	Ruckus Switch ICX7550, 48(12XMG) POE-BT BNDL 2PSU-E	5 +/-
Module	Ruckus ICX7650-4X10GF	Ruckus ICX 7650/7550 4-port 1/10GbE SFP+ Module	1 or more
Cabling	Ruckus E100G-QSFP-QSFP-P-0101	Ruckus 100G Stacking Cu Cable 1 M	6 +/-
License	Ruckus CLD-BNDL-RCAW-EDU5	Ruckus Switch Cloud License	4 +/-
Warranty	Ruckus 7550-ZF-S-RMT-5	Ruckus Watchdog Hardware Warranty	4 +/-
Module	Ruckus 10G MultiMode SFP+ (10G-SFPP-SR)	Ruckus 10G Multimode SFP+	2 +/-
Installation		Installation, Activation, Configuration of Access Points	86 +/-
Installation		Installation, Activation, Configuration of Switches 5 +/- and modules 3 +/- and Cables 6 +/-	14 +/-

PRICING

- Each proposal shall provide a separate section listing all costs associated with the proposal. Some line items will have no cost but should still be included.
- Labor pricing for installation and configuration of the new equipment, including all necessary electrical and/or cabling work.
- Services pricing must be listed separately. See Background section for those requirements.
- Western Boone County Community School Corporation reserves the right to award the bid to the best-qualified vendor and not necessarily based on lowest price.
- Licenses and software for the adequate performance of eligible components should be included.
- All hardware costs should include all software, cables, connectors, mounting hardware, and any other ancillary equipment necessary to mount the new hardware and connect it to the existing equipment.
- If applicable, vendor to specify change fees, freight assurance fees, shipping charges, taxes, surcharges and contingency fees for eligible equipment.
- A manufacturer's warranty provided as an integral part of all eligible components. E-Rate eligible-services are sufficient for applicable equipment proposed.
- Each line item on proposal should clearly list quantity, manufacturer, Part Number, Description, Unit Price, and Extended Price.
- Proposals **must** separate eligible and ineligible services by line item for all services to which service provider responds.
- Vendors may submit alternative/equivalent to specified items for equipment/services that fulfill the need and provides similar or greater functionality.
- All cost proposals must reflect the LCP (Lowest Corresponding Price), GSA pricing, and any available governmental unit discounts.
- Local policy governing public purchases are attainable at <http://www.weboschools.org/docman-list-view/school-board/policies/479-school-board-policy-manual/file> BP-7040 – located on page 169.

REFERENCES

The vendor must include a list of at least three (3) clients for whom the vendor has provided products and/or services that are the same or similar to those products and/or services requested in this RFP. Information provided should include the name, address, and telephone number of the client facility and the name, title, and phone/fax numbers of a person who may be contacted for further information. In addition, a brief description of services rendered for the reference should be included.

EVALUATION CRITERIA

While cost will be the most heavily weighted factor, the evaluation will also focus on the substance of the details provided in response to the requirements herein including but not limited to technical details, contract terms, experience, previous relationships, locality of vendor, references, discounted invoicing and adherence to the response format provided.

TIMELINE

- Questions should be sent to erate@webo.k12.in.us no later than December 12, 2023, at 1:00 p.m. EST, and all questions including answers will be posted here: <http://www.weboschools.org/information/public-notices/fy23c2erate>
- On-site visit at Western Boone Jr.-Sr. High School must be completed on or before December 12, 2023, to see the existing layout and scheduled with/through erate@webo.k12.in.us. These must be scheduled 24 hours prior to the visit.
- Bids Due via email no later than January 11, 2024 at 2:00 PM EST
- Target date for review of proposals: January 15, 2024
- Anticipated selection of vendor: January 30, 2024

POINT OF CONTACT

Any questions concerning technical specifications or Statement of Work (SOW) requirements must be directed to:

Email: erate@webo.k12.in.us